

1 Now, I'm not sure what I could say beyond
2 that.

3 MR. EDWARDS: Well, have you done any
4 analysis of the, let's say, Verizon's proposed
5 TELRIC rates for tandem interconnection in this
6 proceeding?

7 MR. SCHELL: I'm familiar with what the
8 TELRIC rates are. I have not analyzed them.

9 MR. EDWARDS: Have you analyzed your own
10 company's models proposed rates for tandem
11 interconnection in this proceeding?

12 MR. SCHELL: No, again, I'm not the cost
13 witness, so that would be beyond my purview.

14 MR. EDWARDS: You're not a costing analyst
15 at all; correct?

16 MR. SCHELL: Not in the context of this
17 proceeding, that is correct.

18 MR. EDWARDS: Now, I want to go back,
19 Mr. Schell, just for a second and discuss with you
20 the paradigm that I discussed with Mr. Grieco about
21 the LEC A and LEC B and Verizon providing transit
22 services between the two. All right, sir?

1 MR. SCHELL: Yes.

2 MR. EDWARDS: Now, would you agree with me
3 that one of the reasons that LEC A and LEC B may
4 not interconnect directly is not related to volume
5 of traffic but may be related to the fact that
6 they're unable to agree on the terms of
7 interconnection?

8 MR. SCHELL: At least today I'm certain
9 that it's more--at least from my experience would
10 be more based on the amount of traffic that they're
11 exchanging. Because we are exchanging that traffic
12 today through Verizon, we haven't been obligated to
13 negotiate interconnection-type agreements with
14 those carriers, so I don't know what that situation
15 would be, prospectively.

16 MR. EDWARDS: So, you don't have any
17 history with trying to negotiate such agreements
18 with other LECs?

19 MR. SCHELL: I don't think we have any
20 situation in Virginia where we have tried to do
21 that.

22 MR. EDWARDS: My notes don't reflect a

1 reference, but I believe it's in your testimony
2 that you said that also there is no arbitration
3 mechanism to force LEC A and LEC B to resolve
4 differences, should they exist; is that right?

5 MR. SCHELL: If they're CLECs or CMRS or
6 carriers of that ilk, I believe the Act would apply
7 to the independent telephone companies, but not to
8 the nonincumbent carriers.

9 MR. EDWARDS: So, it's possible, then,
10 that because there is no mechanism to cause those
11 LEC A and LEC B to enter into an Interconnection
12 Agreement, and you don't have a threshold in your
13 proposed language for how much transit traffic you
14 expect Verizon to carry, that under AT&T's proposal
15 it's possible that Verizon could carry unlimited
16 amounts of transit traffic for an indefinite period
17 of time; is that correct?

18 MR. SCHELL: No, I don't agree. I think
19 the companies will act in their own self-interest
20 in their economic and financial interest, and as
21 soon as it's cost-effective for those cost
22 companies to establish direct trunking, they will

1 do so. It's obviously in their self-interest.

2 As a matter of fact, I believe this
3 problem is self-fixing. As soon as it becomes
4 cost-effective for each of these companies to
5 interconnect with each other, they will do it.
6 They will only go through Verizon as long as that
7 is the cost-effective way to provide that
8 interconnection. They're rational firms and they
9 will behave rationally based on the economics of
10 the situation.

11 MR. EDWARDS: Let's me ask to you look at
12 page 58 of AT&T Exhibit 3, lines 15, 16, and 17.

13 MR. SCHELL: I'm familiar with it, yes.

14 MR. EDWARDS: There you say if AT&T cannot
15 negotiate acceptable terms for direct connection
16 with that LEC, and I assume you mean acceptable
17 terms to AT&T, it should not be required to engage
18 in direct connection with that carrier.

19 Do you see that?

20 MR. SCHELL: Yeses I do.

21 MR. EDWARDS: That language there doesn't
22 have anything to do with cost efficiency, it has to

1 do with the terms and conditions of
2 interconnection; correct?

3 MR. SCHELL: Yes. It provides a caveat
4 that says if for some reason the parties despite
5 good faith efforts simply can't agree on the
6 specifics related to interconnection, that the
7 parties are not then forced into some less than
8 desirable arrangement.

9 MR. EDWARDS: So, it would be possible,
10 then, that even though with respect to the volume
11 of traffic it may be efficient to connect directly,
12 if AT&T doesn't have the business terms it wants,
13 it still wouldn't do so?

14 MR. SCHELL: Again, I think subject to
15 good faith negotiations, the parties would reach
16 agreement. It would be in their financial interest
17 to do so, and I wouldn't speculate on what would
18 pop up as some deal breaker for the companies. I
19 think the companies would interconnect and do it.
20 We just don't want to be directed to do it at any
21 cost because obviously that would inhibit
22 negotiations between the parties.

1 MR. EDWARDS: But you do want Verizon to
2 be directed to provide transit service?

3 MR. SCHELL: I believe Verizon has an
4 obligation under the law, and under Section 997 of
5 the Commission's First Report and Order, to provide
6 indirect interconnection for competing carriers.

7 MR. EDWARDS: Let me ask you to look at
8 page 59 of AT&T Exhibit 3. And just generally,
9 your answer there, is it fair to say that in your
10 answer you're agreeing that the tandem exhaust
11 issue resulting from transit service is an issue
12 that could affect the industry as a whole?

13 MR. SCHELL: I think if the Commission
14 determined that there were an issue that was
15 affecting the industry as a whole, then the proper
16 way to address it would be in an generic proceeding
17 where the interests of all parties could be
18 addressed.

19 And as we heard in Cox's cross-examination
20 of Verizon's witnesses on October the 9th, the
21 preponderance of the traffic on the tandems is not
22 CLEC traffic. It is Verizon's traffic. It is IXC

1 traffic, it is CMRS traffic. And what Verizon is
2 attempting to do here is to peel off one subset of
3 that traffic and say, oh, my gosh, this small
4 amount of traffic is now driving exhausts in our
5 tandems and we shouldn't be required to provide the
6 service. To me, that's not appropriate.

7 MR. EDWARDS: Let me take you back to my
8 question now.

9 Would you agree with me that the tandem
10 exhaust issue from CLEC traffic, which was the
11 fastest growing area of traffic on tandems, is an
12 issue that the industry as a whole should deal with
13 in a generic rulemaking proceeding?

14 MR. SCHELL: Verizon has provided no
15 evidence in this proceeding that the CLEC traffic
16 is causing any particular exhaust problems on their
17 switches. They have indicated they have two
18 switches in Virginia that are going to be
19 exhausting within the year or so. But again, they
20 have not delved under that despite AT&T's request
21 for that information. For example, in discovery
22 request 622, we asked Verizon to tell us the

1 traffic that was on the tandems and what was
2 driving the exhaust, and Verizon did not respond to
3 that.

4 So, from my perspective, there is no
5 evidence in the record that the CLECs are in any
6 way driving the exhaust of these tandems. They're
7 simply exhausting as the business volumes that
8 Verizon handles grows.

9 MR. EDWARDS: Okay. Let's take it up a
10 level then, and we will go back to my question
11 again. I don't even want to put it in the context
12 of tandem exhaust. I think you made your point on
13 that. Let's just put it in the context of a
14 hypothetical issue that affects the industry as a
15 whole.

16 It seems to me that your testimony here on
17 page 59 supports the position that on issues that
18 affect the industry as a whole, those should be
19 dealt with in generic rule makings; is that
20 correct?

21 MR. SCHELL: I think that's probably
22 appropriate so that all the parties could have an

1 opportunity and a voice.

2 MR. EDWARDS: And is it also fair that
3 your testimony here says that for issues that are
4 appropriate for generic rule makings, they should
5 not be decided in individual arbitration
6 proceedings?

7 MR. SCHELL: I think that's a fair
8 characterization, yes.

9 MR. EDWARDS: In fact, you say that
10 directly on lines 12 and 13. The Commission could
11 not and should not address such an industry-wide
12 issue in the context of an individual arbitration;
13 correct?

14 MR. SCHELL: AT&T's position is that the
15 Commission should adjudicate this particular
16 Interconnection Agreement based on the law and the
17 Commission's orders that are in effect today. If
18 the Commission wants to look down the road at
19 evaluating those, then it should do so in the
20 context of a general proceeding where all parties
21 have an opportunity to comment.

22 MR. EDWARDS: All right. Mr. Grieco, back

1 to you. I'm back at WorldCom Exhibit 3, pages 77
2 to 79. Why don't you just glance at those a
3 minute, and I don't have a specific line reference,
4 but I think you're dealing here with billing
5 issues.

6 MR. GRIECO: Okay.

7 MR. EDWARDS: Now, is it fair to say that
8 under WorldCom's proposal not only does WorldCom
9 propose that Verizon provide this transit service,
10 but that Verizon also in effect become the billing
11 and collecting agent for WorldCom?

12 MR. GRIECO: Well, I would characterize it
13 more as using your existing billing arrangements
14 with the carriers involved. We would settle with
15 you, and you would settle with the other party
16 which you already have a billing arrangement with.

17 MR. EDWARDS: So, if you were ILEC A, in
18 the example I'm using and Verizon is providing
19 transit service to ILEC B, then under WorldCom's
20 proposals, ILEC A, WorldCom, would never have to
21 deal with ILEC B with respect to billing or
22 collecting; correct?

1 MR. GRIECO: Could you please repeat that.

2 MR. EDWARDS: If WorldCom is ILEC A in the
3 example I have been using, Verizon is providing
4 transit service to ILEC B, as I understand
5 WorldCom's proposal, Verizon's rate structure with
6 WorldCom controls billing and collecting between
7 Verizon and WorldCom in that situation; correct?

8 MR. GRIECO: Correct.

9 MR. EDWARDS: And then Verizon's rate
10 structure with ILEC B controls billing collecting
11 with respect to ILEC B in that transit service
12 situation; is that correct?

13 MR. GRIECO: Correct.

14 MR. EDWARDS: And WorldCom and ILEC B
15 never deal with each other with respect to billing
16 and collecting for that transit service; is that
17 right?

18 MR. GRIECO: Not in that scenario, no.

19 MR. EDWARDS: Why am I wrong? Am I right?

20 MR. GRIECO: In that scenario, yeah, you
21 are correct.

22 MR. EDWARDS: I am correct.

1 Let me ask you to look at WorldCom
2 Exhibit 15, which is your rebuttal testimony on
3 this issue, page 53. And the sentence begins on
4 line six and goes to line nine.

5 MR. GRIECO: Okay.

6 MR. EDWARDS: Do you see that?

7 MR. GRIECO: Yes.

8 MR. EDWARDS: That sentence there you're
9 talking about the billing and collecting structure
10 that I just outlined to you; correct?

11 MR. GRIECO: Correct.

12 MR. EDWARDS: You say there that if
13 WorldCom's proposal is adopted it minimizes the
14 total number of bills exchanged by all carriers;
15 correct?

16 MR. GRIECO: Yes.

17 MR. EDWARDS: Would you agree with me that
18 it increases the number of bills that Verizon has
19 to deal with; correct?

20 MR. GRIECO: No. It doesn't change the
21 number of bills. You already billed that carrier
22 for traffic between you and that carrier. It's

1 just additional minutes of use.

2 MR. EDWARDS: Well, administratively, it
3 requires Verizon to account for traffic that it
4 otherwise would not have to account for if it was
5 not providing transit service; correct?

6 MR. GRIECO: I would say probably it would
7 allow you not to account for traffic. You're
8 probably backing out today.

9 MR. EDWARDS: Well, for transit traffic,
10 Mr. Grieco, Verizon is neither the originating nor
11 the terminating carrier; correct?

12 MR. GRIECO: Correct.

13 MR. EDWARDS: And so, for that traffic you
14 would not have to account for--it would not have to
15 account for traffic for which it is neither
16 originating nor terminating but for the transit
17 service situation; correct?

18 MR. GRIECO: One more time, please.

19 MR. EDWARDS: For transit service traffic,
20 Verizon is neither the originating nor the
21 terminating carrier; correct?

22 MR. GRIECO: Correct.

1 MR. EDWARDS: But under WorldCom's
2 proposal Verizon would have to account for that
3 traffic either in its relationship with ILEC A--LEC
4 A or LEC B; correct?

5 MR. GRIECO: What I think it's trying to
6 say or what I was trying to allude to a second ago
7 is that, if you have a trunk group carrying traffic
8 between you and the third-party CLEC or independent
9 or wireless carrier, whoever it may be, there is a
10 certain amount of minutes that go across that trunk
11 group that you bill to that carrier.

12 Now, to not bill them for traffic
13 originating on our network requires an action on
14 your part.

15 MR. EDWARDS: But those minutes--are you
16 finished?

17 MR. GRIECO: Well, let me--so, by simply
18 billing them as if it was your traffic originating
19 on your network, you have nothing you would have to
20 do at all other than bill the third-party carrier.

21 MR. EDWARDS: But would you agree with me
22 that those minutes would not be on that trunk but

1 for the fact that Verizon is providing transit
2 service?

3 MR. GRIECO: Yes, that is true. And as
4 long as you're providing the service, you're
5 completing that traffic or routing that traffic to
6 that carrier, and there is billing associated with
7 that so there's no--to back that up, there is more
8 work for you not to bill the carrier than there is
9 for you to bill the carrier.

10 MR. EDWARDS: What is the relationship
11 between Verizon's rate structure with WorldCom and
12 Verizon's rate structure or rate agreements with
13 LEC B, on the one hand, and the agreement between
14 WorldCom and LEC B on the other? Why should the
15 rate--if WorldCom as LEC A was going to enter into
16 direct agreement with LEC B, do you know for sure
17 than the rate agreement, the rate structure between
18 LEC A and LEC B would be exactly the same as exists
19 on Verizon's network?

20 MR. GRIECO: I can't speculate on that.

21 MR. EDWARDS: It might or might not; is
22 that right?

1 MR. GRIECO: It might or might not.

2 MR. EDWARDS: Those are all the questions
3 I have for this panel. Thank you.

4 MR. DYGERT: Thank you. We will have
5 Verizon's witnesses up now.

6 Good morning, gentlemen, would you
7 identify yourselves for the record.

8 MR. ALBERT: My name is Don Albert for
9 Verizon.

10 MR. D'AMICO: My name is Peter D'Amico,
11 and I'm with Verizon.

12 MR. DYGERT: And just as a reminder, you
13 are both still under oath.

14 CROSS-EXAMINATION

15 MR. KEFFER: Good morning, gentlemen.
16 Mark Keffer for AT&T.

17 For the access traffic that hits Verizon's
18 tandem, do you require interexchange carriers to
19 move that traffic off the tandem when volumes reach
20 a particular level?

21 MR. ALBERT: I believe there is a
22 discovery question we answered on that, and access

1 interexchange carriers buy out of the access
2 tariffs. There no threshold in the access tariffs.
3 What we do is when we do work with interexchange
4 carriers, we will negotiate with them on a
5 case-by-case basis. But it's not in the access
6 tariffs.

7 MR. KEFFER: And indeed, the language in
8 the access tariff, and I've got it here if you need
9 to see it to refresh your recollection, says that
10 Verizon will work cooperatively with the
11 interexchange carriers to establish the appropriate
12 routing requirements?

13 MR. ALBERT: That's correct. And I think
14 the biggest difference between buying out of the
15 access tariffs versus buying out of an
16 Interconnection Agreement is that in
17 Interconnection Agreements with carriers we are on
18 hook for performance standards, performance
19 penalties, and performance payments. We are not on
20 the hook for those types of issues with
21 interexchange carriers out of the access tariffs.

22 MR. KEFFER: Now, you indicate that--well,

1 I think you indicated in testimony last week that
2 Verizon's own policy is to move traffic off the
3 tandem when volumes hit the DS1 level between two
4 end offices; is that correct?

5 MR. ALBERT: That's part of it, and to
6 expand on that, we not only will establish trunking
7 directly between end offices, but then we will also
8 use another engineering design algorithms so that
9 as we need to add capacity to complete calling
10 between two particular end points, we will then
11 also add first to the direct trunk group that goes
12 between the two Verizon offices.

13 So, under normal conditions, and as
14 traffic grows, the expansions that we do to the
15 trunking network we continue to grow with the
16 direct group, once we have established for that
17 direct group.

18 MR. KEFFER: All right.

19 Now, in discovery we asked you if Verizon
20 had any engineering studies that it uses to
21 determine when it's appropriate to direct connect
22 between offices as opposed to route the traffic

1 through the tandem, and your response was you
2 didn't have any studies. Or, if you had studies,
3 they were so old you couldn't find them; is that
4 right?

5 MR. ALBERT: Yes. The studies that were
6 done which dated back to the late eighties, we were
7 not able to locate copies of those. There was a
8 progressive series of studies which continued to
9 decrease the amount of traffic which, in turn, made
10 it efficient to move off of the tandem and to
11 establish a direct end office trunk group.

12 Over time, that continued to decrease. It
13 became basically a moot point to have to further
14 update the studies that had been condition
15 previously in the late eighties and early nineties,
16 and it's those studies we were not able to locate
17 copies of, and that's become an accepted design
18 within the network.

19 MR. KEFFER: And I take it your
20 description of those studies is from memory that's
21 at least a decade old since you indicated you could
22 not find the studies?

1 MR. ALBERT: The last one I remember
2 seeing was in the early nineties. Like I said,
3 there was a progression of updates to the studies
4 where the economics did continue to change, and
5 those subsequent studies kept reducing the overall
6 breakpoint to the point where I think the last one
7 I can recall reading, it had gotten down to 12
8 trunks' worth of traffic was sufficient at that
9 point to establish a direct end office trunk
10 groups.

11 MR. KEFFER: Now, when you established
12 direct end office trunk groups for your own
13 traffic, if the traffic that's traversing that
14 direct route between the offices exceeds the volume
15 of the connection, you route your overflow traffic
16 through the tandem; right?

17 MR. ALBERT: That's correct.

18 MR. KEFFER: Now, under your proposal in
19 this proceeding, if your language was adopted and
20 an interexchange carrier or a CLEC was required to
21 establish direct trunking arrangements with another
22 CLEC, and the traffic on that direct route exceeded

1 the capacity of that route, what would the CLEC do
2 then?

3 MR. ALBERT: The CLEC would also route
4 overflow through the tandem.

5 MR. KEFFER: All right.

6 MR. ALBERT: If you look at what we have
7 agreed to with WorldCom, the particular design
8 criteria that's used to determine how much of the
9 total traffic is designed to route directly between
10 the end offices versus how much of the total
11 traffic is to overflow through the tandem, the
12 engineering we design that we use for that with the
13 CLECs is the same design that we use for that
14 within our own network. That's referred to as an
15 ECCS-of-5, and that somewhat cryptic jargon stands
16 for the last economical CCS or hundred call seconds
17 of five.

18 And to explain that even a little bit
19 further, what that means is that the trunk group
20 that goes direct between the two end offices is
21 sized based on its load so that the last trunk
22 within that trunk group in the busy hour will be

1 carrying a maximum load of five CCSs.

2 The net effect of that design criteria is
3 that out of the total busy hour traffic, somewhere
4 between 90 to 80 percent of it will go across the
5 direct trunk group, and somewhere between 10 to
6 20 percent of it would be overflow that would go
7 through the tandem.

8 If you worked through the algorithms, it's
9 probably closer to the 90 percent that goes direct,
10 once you have ratcheted your design down to the
11 last economic level CCS level of five.

12 MR. KEFFER: Your engineering explanation
13 there went to the requirements you impose on direct
14 trunking between your own end offices that would
15 not necessarily apply to direct trunking two CLECs
16 might establish with one another; right?

17 MR. ALBERT: No. The CLECs would
18 establish with each other?

19 MR. KEFFER: I guess my simple point is:
20 That's not your concern, is it?

21 MR. ALBERT: It is when it comes to tandem
22 traffic.

1 MR. KEFFER: Okay. Which gets me back to
2 my question. If the traffic traversing, and let's
3 use AT&T as an example here, traversing a direct
4 route, and if your contract language is adopted and
5 AT&T was required to put its traffic on a direct
6 trunk group to another CLEC at the DS1 level, and
7 the traffic on that route exceeded the capacity of
8 the route, how would AT&T get its traffic routed?
9 I think your answer a couple of minutes ago was it
10 could route it through the tandem.

11 MR. ALBERT: I was talking about ours.
12 Let me defer to our product manager in terms of the
13 overflow, if they have overflow with tandem
14 transit.

15 MR. KEFFER: My question is a simple one.
16 Can you point me to the place in your contract
17 proposal with AT&T where what Mr. Albert just
18 described could occur.

19 MR. D'AMICO: In the language we talked
20 about traffic being under DS1, so whether that
21 traffic is the first route or an overflow route,
22 that's under DS1's worth.

1 MR. KEFFER: Show me the language anywhere
2 in your proposal with AT&T that deals with the
3 overflow traffic we just described.

4 MR. D'AMICO: Well, again, it doesn't deal
5 specifically with overflow or direct traffic. It
6 deals with traffic. So, in fact, how would we know
7 if it's the first route or second route? So,
8 again, as long as that traffic is under DS1, that
9 could be the first route or it could be an
10 alternate route.

11 MR. GOYAL: If I could interject here just
12 to ask a clarifying question. The treatment of
13 overflow traffic between two CLECs using Verizon
14 tandem transit service, would that be specified in
15 the Interconnection Agreement between Verizon and,
16 say, one of those CLECs if it was AT&T, or would
17 that be properly dealt with in the Interconnection
18 Agreement between the two CLECs?

19 MR. D'AMICO: I think it would need to be
20 addressed between the two CLECs, but Verizon, as
21 well, addresses that. Again, not specifically, but
22 in the transit language it says that Verizon will

1 terminate transit traffic up to a level of a DS1.

2 MS. PREISS: Could I ask a question, and
3 maybe I don't understand, but is what you're
4 saying, Mr. D'Amico, that Verizon's proposal is not
5 that once traffic between two CLECs exceeds a DS1
6 level, then all traffic between these CLECs must be
7 routed on direct trunks between those two CLECs.
8 What you're saying is Verizon will continue to
9 provide transitting service for up to a DS1 level
10 of traffic, and any additional traffic between
11 those two CLECs must be handled on direct trunks
12 between them?

13 MR. D'AMICO: Yes.

14 MS. PREISS: And that applies with respect
15 to this 180-day issue we will have to explore later
16 if AT&T doesn't explore it. After 180 days AT&T
17 would have to establish direct trunks, but you,
18 Verizon, would continue to provide transitting
19 service after that point for up to a DS1 level of
20 traffic?

21 MR. D'AMICO: Well, actually, the language
22 says after 180 days, Verizon has the option to no

1 longer provide transit traffic.

2 MS. PREISS: Okay. Well, I think that's
3 the question Mr. Keffer is trying to ask you.

4 MR. D'AMICO: I thought it was in relation
5 to under DS1 or over one of the traffic regions.

6 MS. PREISS: Okay. That's the question
7 I'm trying to ask you. But I would like an answer.

8 MR. KEFFER: I think we're both trying to
9 ask the same point. And that is, traffic hits the
10 DS1 level. Your contract language would require
11 AT&T to move that move off the tandem and onto a
12 direct route.

13 MR. D'AMICO: Correct.

14 MR. KEFFER: And if AT&T continued to send
15 traffic through the tandem, we would pay not only
16 the TELRIC charges, but also a sort of punitive
17 tandem transit service charge that would be on top
18 of the TELRIC rates; right?

19 MR. D'AMICO: Yes.

20 I don't know if I'd call it punitive.

21 MR. KEFFER: That's my word, not yours,
22 and that's fair.

1 MR. DYGERT: Could I clarify one thing,
2 though. I think your response to Ms. Preiss's
3 question indicated that once traffic--once CLEC
4 transit traffic exceeds a DS1 level, Verizon's
5 proposed language would require AT&T only to move
6 off that portion of the traffic that exceeds the
7 DS1 level. And to the extent that the transit
8 traffic fell below--was still significant but fell
9 below a DS1 level, it could continue to transit
10 Verizon's switch without incurring this extra
11 charge that Mr. Keffer is talking about.

12 MR. D'AMICO: Yes, sir.

13 And in regarding the 180 days, I think the
14 language talks about that's where the CLECs should
15 have established an agreement with the other CLEC
16 in that period, so maybe that's--A, we are trying
17 to make sure that we are under a DS1, and B, we are
18 trying to get the two parties together, and I think
19 the 180 days is trying to get the two parties to
20 reach an agreement with the 180 days.

21 MR. GOYAL: If I could ask one clarifying
22 question about the 180 days since we're on the

1 subject now, when is the 180-day period triggered
2 under Verizon's proposal? Is it when the DS1
3 threshold is reached or is it triggered as soon as
4 two CLECs begin to exchange traffic using tandem
5 traffic service?

6 MR. D'AMICO: It's when they start
7 exchanging traffic.

8 MR. GOYAL: So, there's two options, I
9 guess, or two routes under which Verizon could
10 assess the charges above the TELRIC transit service
11 charges. One would be when the DS1 threshold is
12 reached, and the other would be 180 days after the
13 two CLECs begin exchanging traffic using transit
14 service?

15 MR. D'AMICO: Yes.

16 And I would like to point out, too, that
17 those additional charges were a way for us to work
18 through negotiations. We would prefer for them
19 just to get the traffic off the tandem. That
20 additional language was an attempt to kind of have
21 the transition period where AT&T would get more
22 time to negotiate with the terminating CLEC.

1 Then we also had language that said that
2 if they were unable to reach an agreement through
3 no fault of their own, then AT&T could go to a
4 Commission and Verizon would not stop transit
5 traffic until a decision was made by the
6 Commission.

7 So, again, that was an attempt as the
8 parties were negotiating to say, okay, how can we
9 kind of work through this and come up with
10 alternative language.

11 MR. KEFFER: Let me read you a sentence
12 from your proposed contract paragraph 7.2.4. I'm
13 three or four sentences down into the proposal.
14 The sentence is, and I'm quoting, "At the end of
15 the transition period, Verizon may, in its sole
16 discretion, terminate tandem transit traffic
17 service to AT&T with respect to the subject
18 third-party carrier." And then there is a proviso
19 that goes on from that.

20 But I'm focused on the word "terminate" in
21 that sentence as it applies to tandem traffic
22 transit service.

1 Now, my reading of that, and please
2 correct me if I'm wrong, is that if we don't move
3 the traffic off, and we lose the ability to route
4 any traffic at all through the tandem, and I will
5 stop there. Am I right or wrong about that?

6 MR. D'AMICO: I believe that's tied into
7 when it reaches a DS1 level. Is that the language
8 you're specifying?

9 MR. KEFFER: I see that you're looking at
10 the JDPL, and I'm looking at the contract page.
11 But I'm in 7.2.4.

12 MR. D'AMICO: Okay.

13 MR. KEFFER: And three or four sentences
14 down, the sentence that starts "At the end of the
15 transition period."

16 MR. D'AMICO: "At such time that AT&T's
17 tandem transit traffic exceeds the threshold level
18 upon receipt of a written request from AT&T," is
19 that where you're at?

20 MR. KEFFER: No. Further down. The
21 sentence starts--

22 MR. D'AMICO: Verizon shall continue to

1 provide tandem transit service?

2 MR. KEFFER: The sentence starts: "At the
3 end of the transition period."

4 MS. PREISS: It's on page 66 of our JDPL,
5 in the middle of the page.

6 MR. D'AMICO: Okay. So at the end of the
7 transition period Verizon may in its sole
8 discretion terminate transit service. Correct.

9 And again, that transition period is tied
10 to the DS1 level.

11 MR. KEFFER: But this is my question: If
12 we cannot or will not get the traffic off the
13 tandem or if we do get traffic off the tandem, and
14 then we have overflow traffic, are you going to
15 exercise this option, which you have in your sole
16 discretion, to terminate the transit traffic
17 agreement?

18 MR. D'AMICO: Not if it's under a DS1.

19 MR. KEFFER: I am really struggling to
20 understand your point here, so is your position
21 that for traffic between, say, AT&T and another
22 CLEC, every time the traffic gets up to a DS1

1 level, we've got to roll that traffic off onto a
2 direct connection, and then any additional traffic
3 above and beyond that, in your view, we could
4 continue to route to the tandem up to the time that
5 that additional traffic reached the DS1 level, and
6 then we would have to put that on a direct
7 connection. Is that what you're saying?

8 MR. D'AMICO: Yes.

9 MR. KEFFER: Okay. Where in the language
10 does it say that?

11 MR. D'AMICO: I think I just read it where
12 it talks about a DS1 threshold.

13 You can establish a direct trunk group
14 with an independent or a CLEC, and we would have no
15 knowledge of that; so, on day one you could do
16 that, and we would never see the traffic. What we
17 are trying to do is to say okay, we've got a tandem
18 and we've got people coming into that tandem. When
19 that level of traffic between A and B becomes a
20 DS1, we need to get that traffic or we need to keep
21 that traffic below a DS1. So, whether that's
22 overflow traffic or direct traffic, that's what we

1 are trying to do here.

2 Now, if the language is somewhat
3 confusing, then maybe we could clarify it, but
4 that's what we are trying to do. And again, when
5 we see a minute coming in, and maybe Don could back
6 me up on this, we don't know if it's a direct
7 minute or if that CLEC has another direct trunk
8 group to another provider.

9 MS. PREISS: Maybe Mr. Keffer now
10 understands, but I'm still confused, so bear with
11 me.

12 MR. D'AMICO: Okay.

13 MS. PREISS: I see a sort of temporal
14 aspect to it. Let's say AT&T is exchanging traffic
15 with WorldCom, but they have no direct connection
16 with WorldCom, so all that traffic is being routed
17 through Verizon's tandem.

18 MR. D'AMICO: Okay.

19 MS. PREISS: At some point the traffic
20 exceeds DS1 threshold that's set forth in
21 Section 7.2.4 of Verizon's proposed contract.

22 Under that contract language, AT&T would

1 then be obligated to take that traffic off the
2 Verizon tandem and establish direct trunking with
3 WorldCom because, under this language, Verizon, at
4 its option, may, quote, terminate tandem
5 traffic--transit traffic service to AT&T, end
6 quote.

7 My question is this: If they take
8 sufficient traffic off of the Verizon tandem, will
9 Verizon continue to provide--does this contract
10 language allow Verizon to say that it will provide
11 no further tandem transit service, period, or that
12 it will continue to provide service should AT&T
13 require up to--so, below the DS1 level of traffic
14 between AT&T and WorldCom? That's what I'm not
15 understanding, and I did not ask that very well, so
16 I've probably added to the confusion. But if you
17 understood my question, could you take a stab at
18 answering it.

19 MR. D'AMICO: As long as the traffic is
20 below a DS1 level, Verizon will transit that
21 traffic--

22 (Phone rings and off the record.)

1 MS. PREISS: Verizon will continue to
2 provide tandem traffic transit service up to a DS1
3 threshold level, even if a particular carrier, AT&T
4 in this example, to which you provided that service
5 has previously had traffic that exceeded that
6 threshold, taken that off the tandem, and is now
7 transitting traffic below the DS1 threshold? Your
8 position is that 7.2.4 does not relief Verizon of
9 or that Verizon is willing to continue to do that
10 under this contract language?

11 MR. D'AMICO: Yes.

12 MS. PREISS: Thank you.

13 MR. DYGERT: Could you also explain to us
14 how the 180 days works, and when that kicks in
15 because I'm confused about that, still.

16 MR. D'AMICO: That's a good question.
17 Again, my recollection of 180 days was to get the
18 two parties talking, and to get them to enter into
19 an agreement.

20 MR. DYGERT: The two parties being the two
21 CLECs that are transitting traffic?

22 MR. D'AMICO: Yes, sir.

1 MR. DYGERT: So, your 180 days would start
2 running from the first minute of transit traffic
3 that ran between those two CLECs?

4 MR. D'AMICO: Yes, it says initial traffic
5 exchange with the relevant third party. So, they
6 didn't send any traffic, then it wouldn't kick in
7 until they started sending that traffic through the
8 third party through Verizon.

9 MR. DYGERT: And then from that first day
10 that traffic passes, they have 180 days to reach an
11 agreement for direct trunking except if they have
12 traffic only below a DS1, and then they can
13 continue to use the tandem?

14 MR. D'AMICO: The language says that if
15 they do not enter into an agreement within 180
16 days, that Verizon may terminate tandem transit
17 service with 30 days' notice.

18 MR. DYGERT: But is that true only if
19 their transit traffic exceeds DS1 level, or could
20 it terminate traffic at the end of 180 days even if
21 the transit traffic did not exceed a DS1 level?

22 MR. D'AMICO: That's a good question. I

1 mean, when I read this, it basically says that
2 Verizon can just terminate and not provide any
3 transit service to--after the 180-day time period.

4 MR. DYGERT: Is that your understanding of
5 Verizon's position, or is that a problem with the
6 contract language?

7 MR. D'AMICO: It's probably a little bit
8 of both. I probably need to check on that. But in
9 looking at the contract language, it does look like
10 that we could just terminate the transit after that
11 180 days.

12 MR. GOYAL: Would it satisfy Verizon's
13 concerns of tandem exhaustion to be able to
14 terminate tandem transit traffic under the terms of
15 that provision within the 180 days of the traffic
16 reaching and staying above a DS1 threshold and if
17 the traffic returned to below a DS1 threshold then
18 the 180 days would stop running?

19 MR. D'AMICO: I think it may, but I would
20 need to check on that with one of our folks.

21 MR. GOYAL: Could we make that a record
22 request?

1 MR. D'AMICO: I'll get back to you. Maybe
2 even the next time I'm up here, I could tell you.

3 RECORD REQUEST

4 MS. FARROBA: I think this was discussed
5 last week, but what percentage of tandem traffic is
6 transit traffic?

7 MR. D'AMICO: I'm not aware of what the
8 percentage is. Do you know?

9 MR. ALBERT: I don't know.

10 MR. D'AMICO: You mean from all the
11 traffic?

12 MS. FARROBA: Yes, from the tandem traffic
13 as a whole.

14 MR. D'AMICO: I don't know that.

15 MS. FARROBA: Then I would make a request
16 to Verizon for a response on that as well.

17 RECORD REQUEST

18 MR. KEFFER: If I could interject here, we
19 asked that question in discovery, and Verizon did
20 not answer it; and, in fact, that's the next line
21 of questioning that I was going to make a point to
22 get into.

1 MS. FARROBA: Go ahead.

2 MR. EDWARDS: Could we hold that record
3 request in abeyance until we finish this? Let me
4 know. Okay.

5 MS. FARROBA: Yes.

6 MR. KEFFER: Mr. Albert, you were present
7 in the room this morning when Mr. Schell
8 characterized Verizon's response to AT&T request
9 6-22 where I believe Mr. Schell asserted that
10 Verizon was unable to identify the types of traffic
11 that were causing the tandem exhaust problems that
12 you have alluded to several times in your
13 testimony?

14 MR. ALBERT: I heard him say that. I
15 disagree, but I heard him say that.

16 MR. KEFFER: Let's look at the data
17 response and figure it out.

18 Mr. Loux is handing out the response I
19 described, and could we mark that as AT&T Exhibit
20 38.

21 (AT&T Exhibit No. 38 was
22 marked for identification.)